

(24D) Oracle SCM Cloud: Sales and Operation Planning Implementation

Oracle Supply Chain Management (SCM) Cloud

DURATION

1 Days

MODULES

9 Lectures

COURSE CODE

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Course Overview

(23D) Oracle SCM Cloud: Sales and Operation Planning Implementation

What You Will Learn

Overview of Sales and Operations Planning Cloud

- Learning Objectives
- Topics
- Workflow Design Overview for Sales and Operations Planning
- Analyze
- Align
- Act
- Topics
- Overview of Sales and Operations Planning Process
- Analyzing Performance Using Sales and Operations Planning Dashboards
- Process Management
- Aggregate Planning
- Benefits of Aggregate Planning
- Simulations
- Topics
- Collecting Data from Oracle SCM Cloud and External Source Systems
- Linking Sales and Operations Planning with Tactical Planning
- Summary

Managing Sales and Operations Planning - Planning Cycles

- Learning Objectives
- Overview of a Planning Cycle

- Manage Planning Cycles
- Managing Planning Cycles
- Configure Planning Cycle Stages
- Opening and Editing Planning Cycles
- Editing Planning Cycles
- Demonstration: 3-1
- Practice: 2-1
- Summary

Analyzing Sales and Operations Planning - Planning Cycles

- Learning Objectives
- Topics
- Analyzing Plan Performance Using Planning Cycle Reviews
- Product Review Summary Dashboard
- Product Review
- Lifecycle Phase Attribute
- Topics
- Demand Review Summary Dashboard
- Key Benefits of Demand Review
- Demand Review
- Consensus Forecast
- Forecast Approval Process
- Topics
- Overview of Supply Review
- Key Benefits of Supply Review
- Supply Review
- Use Resource Requirements to Analyze and Connect with Assembly
- Production
- Supply Review – Supplier Overloading
- Topics
- Overview of Financial Review
- Key Benefits of Financial Review
- Financial Review
- Topics
- Overview of Executive Review
- Key Benefits of Executive Review
- Executive Review
- Demonstration: 3 – 1
- Practice: 3 – 2
- Summary

Managing Sales and Operations Plans

- Learning Objectives
- Topics
- Summary of Steps for Defining Plans

- Defining Plan Options
- Defining Plan Options: Setting a Plan Size Limit
- Defining Plan Options
- Topics
- Managing Plans – Integrated Plan Management
- Manage Plans – Integrated Plan Management
- Topics
- Viewing Plan Output and Analyzing Plans
- Viewing Plan Output and Analyzing Plans – Exceptions
- Comparing Plans
- Practice: 4-1
- Summary

Modeling the Supply Chain Part 1

- Learning Objectives
- Topics
- Modeling the Supply Chain
- Supply Network Model
- Topics
- Overview of the Aggregate Planning
- Overview of the Aggregate Time Levels
- Overview of the Aggregate Product and Category Levels
- Overview of the Aggregate Product Levels
- Overview of the Aggregate Customer Levels
- Topics
- Overview of the Bill of Resources
- Generating the Bill of Resources
- Overview of the Aggregate Category Levels
- Overview of the Bill of Resources
- Topics
- Overview of Run Rate Resources
- Practice: 5-1
- Summary

Modeling the Supply Chain Part 2

- Learning Objectives
- Topics
- Modeling the Supply Chain
- Supply Network Model
- Topics
- Setting up an Approved Supplier List (ASL)
- Topics
- Overview of Sourcing Rule Setups
- Topics
- Setting up Financials

- Financial Review
- Calculating Financial Measures
- Additional Resources
- Customer Connect Training Replays
- Summary

Simulation Planning in Sales and Operations Planning

- Learning Objectives
- Overview of Simulation Planning Flow
- Topics
- Simulating Changes to Demand Forecasts
- Topics
- Simulating Changes to Resource Availability
- Simulating Changes to Supplier Availability
- Topics
- Simulating Changes to Bill of Resources
- Topics
- Simulating Changes to Item Price
- Simulating Changes to Item Cost
- Simulating Changes to Supplier Item Cost
- Topics
- Simulating Changes to Safety Stock
- Topics
- Simulating Changes to Sourcing Allocation Percentage
- Topics
- Simulating Changes – Comparing Plans and Archives
- Demonstration: 7 – 1
- Demonstration: 7 – 2
- Summary

Implementing Sales & Operations Planning

- Learning Objectives
- Topics
- Importing the Bill of Resources
- Topics
- Importing User-Defined Measure Data
- Topics
- Copy Measure Data Within a Plan
- Topics
- Integrating Sales and Operations Planning with Tactical Plans
- Topics
- Run Sales and Operations Plans Using a REST Service
- Topics
- Sizing Considerations
- Data Aggregation Practical Reasons to Aggregate

- Summary

Troubleshooting Sales and Operations Planning

- Learning Objectives
- Troubleshooting Sales and Operations Planning
- Summary