R12.2.9 Oracle Receivables Management Fundamentals

Oracle E-Business Suite

DURATION	MODULES	COURSE CODE
4 Days	**13 Lectures**	**—**

Course Overview

In this R12.2.9 Oracle Receivables course, you will be able to : Understand the Order to Cash Lifecycle. Understand the Oracle Receivables Process. Manage Parties and Customer Accounts. Process Invoices Using Auto-Invoice. Explain Bill Presentment Architecture Processes. Setup Credit Management. Receivables Enterprise Command Center

What You Will Learn

Order to Cash Lifecycle Overview

- Objectives
- Agenda
- Order to Cash Lifecycle
- Agenda
- Order Lifecycle
- Order Management Process
- Viewing and Managing Orders
- Scheduling Process
- Pricing Process
- Shipping Process
- AutoInvoice Process
- Receivables Process
- Cash Management Process
- Agenda
- Overview of Application Integration
- Summary

Overview of Oracle Receivables Processes

- Objectives
- Agenda
- Order to Cash Lifecycle

- Overview of Receivables in the Order to Cash Process
- Agenda
- Overview of the Receivables Process
- Overview of Receivables Integration
- Receivables Integration Process
- Agenda
- Overview of the Transaction Process
- Overview of Invoice Operations – Copying, Rules
- Overview of Invoice Operations – Balance Forward Billing
- Overview of Invoice Operations – Adjustments
- Overview of Invoice Operations – Credit Memos
- Overview of the AutoInvoice Process
- Overview of Receipts and Remittances
- Agenda
- Overview of Advanced Collections
- Advanced Collections – Collection Methods
- Oracle iReceivables
- Oracle iReceivables Product Integration
- Overview of Oracle iReceivables Features
- Summary

Manage Parties and Customer Accounts

- Objectives
- Agenda
- Customer Overview
- Party Model Overview
- Party Model
- Party Model and Relationships
- Managing Parties
- Party Sites
- Customer Accounts
- Integrating Party Information
- Agenda
- Profile Classes and Customers
- Creating Profile Classes
- Assigning and Managing Customer Account Profiles
- Profile Class Characteristics
- Setting Up a Late Charge Policy in Profile Classes
- Updating Profile Classes
- Reviewing Profile Class Changes
- Agenda
- Data Quality Management Overview
- Data Quality Management (DQM)
- How Does DQM Work?
- Setting UP DQM

- Entry Methods
- Business Issues
- Business Purposes
- Multiple Sites and Business Purposes: Centralized Example
- Multiple Sites and Business Purposes: Decentralized Example
- Importing Data Using Interface Tables
- Entering Data Using the Customers Set of Pages
- Prevention of Duplication and Invalid Address Creation
- Dun & Bradstreet (D&B) Integration
- D&B Online
- Agenda
- Merge Parties or Customer Accounts
- Agenda
- Customer Account Relationships
- Agenda
- Oracle Trading Community Architecture
- TCA Registry
- TCA Administration
- Using Party Paying Relationships
- Using Customer Account Relationships
- Using Party Paying and Customer Account Relationships
- Creating Party Paying Relationships
- Pay Within Paying Relationships
- Party Paying Relationships Process Flow
- Pay Below Paying Relationships
- Relationship Types and Relationship Groups
- Agenda
- Reviewing Information
- Reports
- Agenda
- Mandatory Customer Profile Setup Steps
- Collectors
- Payment Terms
- Optional Customer Profile Setup Steps
- Setup Steps considerations for Customers
- System Options Related to Customers
- Profile Options
- Optional Setup Steps for Customers
- Flexible Address Formatting
- Summary

Process Invoices Using AutoInvoice

- Objectives
- Agenda
- AutoInvoice Overview

- AutoInvoice Process
- AutoInvoice Integration
- What Occurs During AutoInvoicing
- Seed the AutoInvoice interface tables
- AutoInvoice Interface Tables
- Agenda
- Submitting AutoInvoice
- AutoInvoice Reports
- Managing AutoInvoice System Options
- Defining Transaction Batch Sources for AutoInvoice
- Transaction Flexfields
- Defining Transaction Flexfields
- Grouping Rules
- Grouping Transaction Attributes
- Grouping Rule Hierarchy
- Line Ordering Rules
- AutoInvoice Validation
- Other Implementation Considerations
- Automated Refunds and Autoinvoice
- Agenda
- Error Correction Overview
- AutoInvoice Exception Handling Windows
- Use the Debugging Flow Advisor
- Summary

Process Invoices

- Objectives
- Agenda
- Oracle Receivables Transaction Overview
- Transactions Overview
- Transactions Workbench Overview
- Transactions Summary Window
- Agenda
- Invoice Entry Methods
- Creating a Standard Invoice Manually
- Invoice Components
- Transactions Window Tabs
- Required Transaction Information
- Entering Invoice Dates
- Transaction Defaults
- Standard Invoice Line Types
- Entering Freight Invoices or Lines
- Entering Sales Credits
- Completing Transactions
- Transaction Batches

- Creating Invoice Batches
- View Currency Details
- Agenda
- Copying Invoices
- Creating Copies of Invoices
- Using Recurring Rules
- Invoices with Rules
- Creating Invoices with Rules
- Accounting Rules
- Assigning Accounting Rules to Invoice Lines
- Using Invoices With Rules
- Example of Billing in Advance
- Example of Billing in Arrears
- Revenue Recognition Considerations
- Deferred Accounting Rules
- Revenue Recognition Program
- Making Adjustments Using Revenue Accounting
- Balance Forward Billing
- Balance Forward Billing (BFB) Process
- Late Charge Invoices
- Calculating Late Charges
- Statements and setup reports
- How Oracle Receivables Uses Statements
- Setup Details Report
- AR: Use Statement, Dunning, and Late Charges Site Profiles
- Agenda
- Invoice Transaction Flow
- Invoice Correction Methods
- Overview of Corrections
- Updating Invoices
- Creating Debit Memos
- Creating Adjustments
- Applying Different Types of Credits
- Credit Memo Options
- On-Account Credit Options
- Reversing Sales Credits
- Manual Refunds
- Voiding Transactions
- Agenda
- Reports
- Printing Transactions
- Process for Printing Transactions
- Using Balance Forward Billing
- Agenda
- Event-Based Revenue Management
- Automated Revenue Management Process

- Revenue Contingencies
- Revenue Contingencies Process
- Revenue Contingency Analyzer
- COGS and Revenue Matching
- Evaluating Invoices for Event-Based Revenue Management
- Collectability Requirements for Revenue Recognition
- How Collectability Requirements Relate to Invoices
- Applying Receipts and Event-Based Revenue Management
- Summary

Bill Presentment Architecture

- Objectives
- Agenda
- Bill Presentment Architecture Overview
- BPA Framework
- BPA Process Flow
- Creating Templates
- Defining Assignment Rules
- Data Retrieval
- Agenda
- Registering Data Sources
- Enabling Data Sources
- Viewing Data Sources
- Creating Database Views
- Registering Data Source Views
- Viewing Data Source Views
- Agenda
- Template Management
- Modifying Templates
- Creating a New Template
- Uploading External Templates
- Assigning Templates
- Agenda
- Defining Template Rules
- Creating a New Assignment Rule
- Selecting Attribute Matching Criteria
- Selecting Conditions for Rules
- Assigning a Template to a Rule
- Reordering Rules
- Agenda
- Print Management
- Printing Attachments
- Summary

Credit Management

- Objectives
- Agenda
- Overview of Oracle Credit Management (1/2)
- Overview of Oracle Credit Management (2/2)
- Agenda
- Setting Up Oracle Credit Management
- Define Credit Analysts
- Dynamic Credit Analyst Assignments
- Define Lookups
- Define System Options
- Credit Data Point
- Define Scoring Models
- Assign Automation Rules
- Credit Checklist
- Credit Usage Rule Sets
- Define Credit Hierarchies
- Define Customer Profile Classes
- Customer Profile Classes: Credit Profile region
- Assign Profile Class
- Agenda
- Process Credit Reviews
- Initiate a Credit Review
- Collecting Credit Data
- Analyzing Credit Data
- Making a Recommendation
- Implementing the Recommendation
- Multi-Period Financial Data Comparison
- Automatic Assessment of Guarantors
- Credit Decision Appeals
- Agenda
- Credit Management Application Workflow
- Oracle Approvals Management (AME)
- Agenda
- Review Credit Management Performance
- Agenda
- Define Credit Hierarchies
- Identify a Credit Hierarchy
- Summary

Implement Customer Invoicing

- Objectives
- Agenda
- Required Setup Steps for Transactions

- Customer Related Setups
- Payment Terms
- Transaction Related Setups
- Transaction Sources
- Receivables Transaction Types
- Deposit Transaction Type
- Define Transaction Types in Order
- Remit-to Addresses
- Implementation Considerations for Remit-To Addresses
- Implementation Considerations for Transactions
- Accounting Related Setups
- Using Natural Application
- AutoAccounting
- System and Profile Options
- System Options Relating to Transactions
- Miscellaneous System Options
- System Options Relating to Late Charges
- Profile Options
- Agenda
- Optional Setup Steps for Customer Invoices
- Salespeople
- Standard Memo Lines
- Setting Up Document Sequencing
- Setting Up Gapless Transaction Numbering
- Setting Up Statements
- Balance Forward Bills
- Setting Up Balance Forward Billing
- Balance Forward Billing Cycle
- Setting Up Tiered Interest Rates for Late Charges
- Function Security
- Summary

Receipts

- Objectives
- Agenda
- Oracle Receivables Overview
- Overview of Receipts
- Receipt Creation
- Receipt Types
- Manual Receipts Versus QuickCash Receipts
- Creating Batches
- Validating Receipts in Batches
- Batch Statuses
- Manual Receipt Entry Process
- Receipt Statuses

- Agenda
- Applying Batch Receipts
- Applying Receipts to an Invoice
- Applying Receipts at Line Level
- Applications Window
- Criteria for Mass Applying Receipts
- AP/AR Netting
- Prepayments
- Cross Currency Receipts
- Entering Discounts
- Agenda
- Chargebacks and Adjustments
- Chargebacks and Adjustments against Transactions
- Chargebacks against Receipts
- Creating a Chargeback
- Credit Card Chargebacks
- Working with Claims
- Creating Claims
- Automatic Claim Creation Through Lockbox and Quickcash
- Resolving Claims
- Automated Settlement Methods Effectively Settle Deductions
- Agenda
- Balancing Segments
- Deriving Balancing Segment Values
- Disabling the Balancing Segment Substitution Process for Activities
- AR: Disable Receivable Activity Balancing Segment Substitution
- Agenda
- Lockboxes
- Using AutoLockbox
- Lockbox Integration
- Historical Data Conversion
- AutoLockbox Process
- AutoLockbox Process Flow
- AutoLockbox Validation
- AutoLockbox and Customer Identification
- AutoLockbox Transmissions
- Applying Receipts Using AutoLockbox
- Creating Claims Using AutoLockbox
- Importing and Applying Cross Currency Receipts
- Lockbox Execution Report
- Receipt to Receipt Applications
- Automated Receipt Handling for Credits
- Automatic Receipts
- Bank Remittance Process
- Creating Automatic Receipts
- Automatic Receipts and Remittance Process Overview

- Credit Card Processing
- Credit Cards
- Processing Credit Card Refunds
- Processing Credit Card Transactions
- Creating Credit Card Transactions
- Summary

Implement Receipts

- Objectives
- Agenda
- Overview of Receipt Setup
- Receivables Activity Types
- Receivables Activity Setup
- Receivables Activity Example
- Defining Remittance Banks and Bank Accounts
- Receipt Class, Receipt Method, and Bank Account Relationship
- Defining Receipt Classes
- Associating a Bank Account With a Receipt Method
- Defining Receipt Sources
- Defining AutoCash Rules
- Defining Application Rule Sets
- Setting Up Cross Currency Receipts
- System Options for Receipt Accounting
- Miscellaneous System Options Relating to Receipts
- Profile Options
- Agenda
- Implementation Considerations for Receipts
- Other Implementation Considerations for Receipts
- Setting Up Lockboxes
- Function Security
- Summary

Tax Processing

- Objectives
- Agenda
- Oracle E-Business Tax Architecture Overview
- Oracle E-Business Tax Key Concepts And Examples
- Calculating Tax on Transactions
- Calculating Tax Using the Tax Classification Code
- Global Tax Overview
- Tax Overview
- Value Added Tax Overview
- US Sales Tax Overview
- Tax Partner Process Overview
- Agenda

- Setting Up Receivables for Tax Calculation
- Defining Transaction Types and Tax Exemptions
- Defining AutoAccounting for Tax
- Enabling Calculation of Tax on Freight
- Defining E-Business Tax Profile Options for Receivables
- Defining E-Business Tax Profile Options for Order Management
- Agenda
- Tax Accounting Overview
- Defining Receivables Activities
- Setting Up Tax Accounting for Deferred Tax
- Updating the Tax Rate on Transactions
- Adjusting Tax on Invoices
- Tax Credit Memo
- Summary

Period Closing Process

- Objectives
- Agenda
- Overview of Accounting and Receivables
- Oracle Subledger Accounting
- Oracle Subledger Accounting Integration
- Subledger Accounting Key Concepts
- Subledger Accounting Receivables Accounting Event Model
- Subledger Accounting Setup and Process
- Agenda
- Receivables Period Closing Process
- Overview of Ordering to Period Closing
- Agenda
- Standard Reports
- Agenda
- Reconciling Receivables
- Transferring to General Ledger
- Running the Journal Import Program
- Mapping Receivables Transactions to General Ledger Categories
- Running Revenue Recognition
- Summary

Receivables Enterprise Command Center

- Objectives
- Agenda
- Overview of the E-Business Suite Enterprise Command Centers What is it?
- Overview of the E-Business Suite Enterprise Command Centers Availability
- Receivables Enterprise Command Center (ECC) Overview
- Outstanding Receivables Dashboard Features
- Billing Process Dashboard Features

- Payment Process Dashboard Features
- Payment History Dashboard Features
- Period Close Dashboard Features
- iReceivables Receivables Dashboard Features
- iReceivables Disputes Dashboard Features
- Summary of Key Benefits
- Summary